

## MYGA COMPARISON SPREADSHEET

5/29/2020

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Company	AM Best	Minimum Premium	Guar. Period	Product Name	1st Year Rate	Rate Thereafter	Average Yield	Commission (less at older ages)	Rate Change Effective Date	
Equitable Life	B+	\$10K	2 yrs	Secure Savings 2	1.90%	1.90%	1.90%	1.25%	1-May	
Oceanview	A-	\$10k	3 yrs	Harbourview MYGA	2.75%	2.75%	2.75%	1.50%	1-May	
EquiTrust	B++	\$10K	3 yrs	Certainty Select 3	2.25%	2.25%	2.25%	2.00%	14-May	
Delaware Life	A-	\$5K-Q/\$10KNQ	3 yrs	Pinnacle MYGA	2.25%	2.25%	2.25%	2.00%	27-Apr	
Guggenheim	B++	\$5K-Q/\$10KNQ	3 yrs	Preserve	2.15%<\$250K / 2.25%>250K	2.15% / 2.25%	2.15% / 2.25%	1.00%	1-Jun	
Fidelity&Guaranty	A-	\$20k	3 yrs	Guarantee-Platinum	2.25%	2.25%	2.25%	1.50%	18-May	
Global Atlantic	A	\$10K	3 yrs	SecureFore 3	2.10%	2.10%	2.10%	1.80%	1-Jun	
Investors Heritage	B+	\$25k	3 yrs	Heritage Builder	2.00%	2.00%	2.00%	2.00%	13-Mar	
Oxford Life	A-	\$20K/\$350KNQ/Q	3 yrs	Multi Select	2.10%	2.10%	2.10%	2.35%	1-Jun	
North American	A+	\$10K-NQ/\$2K-Q	3 yrs	Guarantee Choice	1.80%<100K / 2.25%>100K	1.80% / 2.25%	1.80% / 2.25%	1.50%	7-Apr	
Athene	Α	\$10K	3 yrs	Athene Max Rate 3	1.80%<\$100K / 1.95%>100	1.80%/1.95%	1.80%/1.95%	1.30%	28-Feb	
Sagicor Life	A-	\$15K/Q/NQ	3 yrs	Milestone MYGA	1.20%>15K / 1.60%>50K	1.20% / 1.60%	1.20% / 1.60%	1.25%	1-Jun	
	•		J · -	Milestone cont.	2.20%>100K	2.20%	2.20%	1.25%		
Guaranty Income	B++	\$2K-Q/\$5K-NQ	4 yrs	Guaranty 4	3.00%	3.00%	3.00%	1.60%	1-May	
Oxford Life	A-	\$2K-Q/\$5K-NQ/Q \$20K/\$350KNQ/Q	4 yrs	Multi Select	2.70%	2.70%	2.70%	1.2775%	1-May 1-Jun	
Guggenheim	B++	\$5K-Q/\$10KNQ	4 yrs	Preserve	2.25%<\$250K / 2.35%>250	2.25% / 2.35%	2.25% / 2.35%	1.75%	1-Jun	
Integrity Life	A+	\$20K	4 yrs	MultiVantage	2.15%	1.15%	1.40%	2.00%	1-Jun	
<u> </u>										
Atlantc Coast Life	B++	\$5K	5 yrs	Safe Harbor^**	4.10%	3.10%	3.10%	2.40%	25-May	
Atlantic Coast Life	B++	\$5K	5 yrs	Safe Haven**^	3.90%	2.90%	3.10%	2.40%	25-May	
Sentinel	B++	\$2.5K	5 yrs	Personal Choice****	3.10%	3.10%	3.10%	2.25%	20-Apr	
Oceanview	A-	\$10k	5 yrs	Harbourview MYGA	3.00%	3.00%	3.00%	2.50%	1-May	
EquiTrust	B++	\$10K	5 yrs	Certainty Select 5	3.00%	3.00%	3.00%	3.00%	14-May	
Fidelity&Guaranty	A-	\$20K	5 yrs	Guarantee-platinum	2.90%	2.90%	2.90%	2.00%	18-May	
Liberty Bankers Equitable Life	B++ B	\$10k \$10K	5 yrs 5 yrs	Bankers Elite Secure Savings 5	2.90% 2.85%	2.90%	2.90%	2.25%	14-May 1-Apr	
Investors Heritage	B+	\$25k	5 Yrs	Heritage Builder	2.85%	2.85%	2.85%	2.50%	13-Mar	
Delaware Life	A-	\$5K-Q/\$10KNQ	5 yrs	Pinnacle MYGA	2.75%	2.75%	2.75%	2.50%	27-Apr	
Americo	A- A	\$5K-Q/\$10KNQ	5 yrs	Platinum Assure	2.75%	2.75%	2.75%	1.50%	15-May	
Reliance Standard	A+	\$10k	5 yrs	Eleos MVA	2.60%	2.60%	2.60%	2.50%	30-Mar	
Global Atlantic	Α.	\$10K	5 yrs	SecureFore 5	2.60%	2.60%	2.60%	2.50%	1-Jun	
Guggenheim	B++	\$5K-Q/\$10KNQ	5 yrs	Preserve	2.50%<\$250K/ 2.60%>250	2.50% / 2.60%	2.50% / 2.60%	2.50%	1-Jun	
Nassau Re	B+	\$15k	5 yrs	Nassau MYAnnuity 5X***	2.75%	2.75%	2.75%	2.00%	1-Jun	
Reliance Standard	A+	\$10k	5 yrs	Eleos SP	2.45%	2.45%	2.45%	2.50%	30-Mar	
The Standard	A	\$15K	5 yrs	FGA 5	2.45%<\$100K/2.55% >\$100K	2.45% / 2.55%	2.45% / 2.55%	2.00%	14-May	
American National	Α	\$5K	5 yrs	Palladium MYG	3.50%<\$100K/3.60% >\$100K	2.50% / 2.60%	2.70% / 2.80%	2.50%	1-Jun	
Athene	A	\$10K	5 yrs	Athene Max Rate 5 <sup>^*</sup>	2.40%<\$100K / 2.55%>100	2.40% / 2.55%	2.40% / 2.55%	2.00%	28-Feb	
Oxford Life	A-	\$20K/\$350KNQ/Q	5 yrs	Multi Select	2.65%	2.65%	2.65%	2.50%	1-Jun	
Great American	Α	\$10K	5 yrs	SecureGain 5	2.10%<\$100K/ 2.25%>\$100K	^^1.95% / 2.10%	2.10% / 2.25%	2.50%	7-Mar	
American General	Α	\$10k	5 yrs	Am. Pathway VisionMYG	2.05%<\$100K/2.35% >\$100K	2.05% / 2.35%	2.05% /2.35%	1.50%	6-Apr	
American Equity	A-	\$10K	5 yrs	Guarantee 5*	1.80%	1.80%	1.80%	3.00%	3-Apr	
Sagicor Life	A-	\$15K/Q/NQ	5 yrs	Milestone MYGA	1.70%>15K / 2.15%>50K	1.70% / 2.15%	1.70% / 2.15%	2.00%	6//1/2020	
				Milestone cont.	2.70%>100K	2.70%	2.70%	2.00%		
Integrity Life	A+	\$20K	5 yrs	MultiVantage	2.15%	1.15%	1.35%	2.50%	1-Jun	
Securian	A+	\$5K	5 yrs	SecureOption Choice	1.20% <\$100K/1.35% >\$100K	1.20% / 1.35%	1.20% / 1.35%	2.25%	16-May	
Lincoln Financial	A+	\$10K	5 yrs	MYGuarantee Plus	1.00% <\$100K/1.05% >\$100K	1.00% / 1.05%	1.00% / 1.05%	2.00%	15-May	
Atlantc Coast Life	B++	\$5K	6 yrs	Safe Harbor^**	4.25%	3.25%	3.16%	2.40%	25-May	
Atlantc Coast Life	B++	\$5K	6 yrs	Safe Haven**^	4.00%	3.00%	3.17%	2.40%	25-May	
EquiTrust	B++	\$10K	6 yrs	Certainty Select 6	3.10%	3.10%	3.10%	3.00%	14-May	
Oxford Life	A-	\$20K/\$350KNQ/Q	6 yrs	Multi Select	3.00%	3.00%	3.00%	1.25%	1-Jun	
Guaranty Income	B++	\$2K-Q/\$5K-NQ	6 yrs	Guaranty 6	2.70%	2.70%	2.70%	2.00%	1-May	
Guggenheim	B++	\$5K-Q/\$10KNQ	6 yrs	Preserve	2.60%<\$250K / 2.70%>250	2.60% / 2.70%	2.60% / 2.70%	2.50%	1-Jun	
American National	Α	\$5K	6 yrs	Palladium MYG	2.75% <\$100K / 2.85% >\$100K	2.75% / 2.85%	2.75% / 2.85%	2.50%	1-Jun	
American General	Α	\$10k	6 yrs	Am. Pathway VisionMYG	2.05%<\$100K/2.35% >\$100K	2.05% / 2.35%	2.05% / 2.35%	2.00%	6-Apr	
American Equity	A-	\$10K	6 yrs	Guarantee 6*	1.85%	1.85%	1.85%	3.00%	3-Apr	



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Atlantc Coast Life         B++         \$5K         7 yrs         Safe Harbor***         4.40%         3.40%         3.22%         2.65%           Sentinel         B++         \$2.5K         7 yrs         Personal Choice 7****         3.20%         3.20%         3.22%         2.65%           Atlantic Coast Life         B++         \$2.5K         7 yrs         Personal Choice 7****         3.20%         3.20%         3.20%         2.25%           North American         A+         \$10K-NQ/\$2K-Q         7 yrs         Guarantee Choice         3.10%         1.05%         3.05%         3.05%         2.50%           Oceanview         A-         \$10K         7 yrs         Harbourview MYGA         3.05%         3.05%         3.05%         2.75%           Fidelity&Guaranty         A-         \$20k         7 yrs         Guarantee-Platinum         3.05%         3.05%         3.05%         3.00%           Investors Heritage         B+         \$10K         7 yrs         Heritage Builder         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00% <t< th=""><th>Change Effective</th></t<>	Change Effective
Atlantc Coast Life         B++         \$5K         7 yrs         Safe Harbor***         4.40%         3.40%         3.22%         2.65%           Sentinel         B++         \$2.5K         7 yrs         Personal Choice 7****         3.20%         3.20%         3.20%         2.25%           Atlantic Coast Life         B++         \$5K         7 yrs         Safe Haven***         4.05%         3.05%         3.10% / 3.50%         2.65%           North American         A+         \$10K-NO/\$2K-Q         7 yrs         Safe Haven***         4.05%         3.05%         3.10% / 3.50%         2.50%           Oceanview         A-         \$10K         7 yrs         Harbourview MYGA         3.05%         3.05%         3.05%         3.05%         2.75%           Fidelity&Guaranty         A-         \$20K         7 yrs         Guarantee-Platinum         3.05%         3.05%         3.05%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         2.50%         2.60%         2.90%         2.90%         2.90%         2.90%         2.90%         2.50%         2.65% / 2.75%         2.6	Date
Sentinel         B++         \$2.5K         7 yrs         Personal Choice 7****         3.20%         3.20%         3.20%         2.25%           Atlantic Coast Life         B++         \$5K         7 yrs         Safe Haven**^         4.05%         3.05%         3.19%         2.65%           North American         A+         \$10K-NQ/\$2K-Q         7 yrs         Guarantee Choice         3.10%         3.05%         3.10%         3.00%         2.50%           Oceanview         A-         \$10k         7 yrs         Harbourview MYGA         3.05%         3.05%         3.05%         3.05%         2.75%           Fidelity&Guaranty         A-         \$20k         7 yrs         Harbourview MYGA         3.05%         3.05%         3.05%         3.05%         3.05%         3.00%         2.50%         2.50%         2.50%         2.90%         2.90%         2.90%         2.90%         2.90%         2.50%         2.65%         2.65%	
Atlantic Coast Life         B++         \$5K         7 yrs         Safe Haven*** Safe Haven***         4.05%         3.05%         3.19%         2.65%           North American         A+         \$10K-NQ/\$2K-Q         7 yrs         Guarantee Choice         3.10%<100K/3.50%>100K         3.00%/3.50%         3.05%         3.05%         3.05%         2.75%           Fidelity&Guaranty         A-         \$20k         7 yrs         Guarantee-Platinum         3.05%         3.05%         3.05%         3.00%         2.50%         2.50%         2.90%         2.90%         2.90%         2.90%         2.90%         2.90%         2.90%         2.90%         2.50%         2.65%/12.75%         2.65%/12.75%         2.65%/12.75%         2.65%/12.75%         2.50%         2.85%         2.85%	25-May
North American         A+         \$10K-NQ/\$2K-Q         7 yrs         Guarantee Choice         3.10%<100K / 3.50%>100K         3.10% / 3.50%         3.10% / 3.50%         2.50%           Oceanview         A-         \$10k         7 yrs         Harbourview MYGA         3.05%         3.05%         3.05%         3.05%         2.75%           Fidelity&Guaranty         A-         \$20k         7 yrs         Guarantee-Platinum         3.05%         3.05%         3.05%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         2.50% <td>20-Apr</td>	20-Apr
Oceanview         A-         \$10k         7 yrs         Harbourview MYGA         3.05%         3.05%         3.05%         2.75%           Fidelity&Guaranty         A-         \$20k         7 yrs         Guarantee-Platinum         3.05%         3.05%         3.05%         3.00%           Investors Heritage         B+         \$25k         7 yrs         Heritage Builder         3.00%         3.00%         3.00%         3.00%         3.00%         3.00%         2.50%           Liberty Bankers         B++         \$10K         7 yrs         Bankers Elite         3.00%         3.00%         3.00%         2.50%           Delaware Life         A-         \$5K-Q/\$10KNQ         7 yrs         Pinnacle MYGA         2.90%         2.90%         2.90%         2.50%           Guggenheim         B++         \$5K-Q/\$10KNQ         7 yrs         Preserve         2.65%<\$250K / 2.75%>250         2.65% / 2.75%         2.65% / 2.75%         2.50%           Nassau Re         B+         \$15k         7 yrs         Nassau MYAnnuity 7X***         2.85%         2.85%         2.85%         2.85%         2.85%         2.85%         2.85%         2.50% / 2.65%         2.50% / 2.65% / 2.50%         2.50% / 2.65%         2.50% / 2.65% / 2.50%         2.50% / 2.65%	25-May
Fidelity&Guaranty	7-Apr
Investors Heritage   B+	1-May
Liberty Bankers         B++         \$10K         7 yrs         Bankers Elite         3.00%         3.00%         3.00%         2.50%           Delaware Life         A-         \$5K-Q/\$10KNQ         7 yrs         Pinnacle MYGA         2.90%         2.90%         2.90%         2.50%           Guggenheim         B++         \$5K-Q/\$10KNQ         7 yrs         Preserve         2.65%<\$250K / 2.75%>250         2.65% / 2.75%         2.65% / 2.75%         2.50%           Nassau Re         B+         \$15k         7 yrs         Nassau MYAnnuity 7X***         2.85%         2.85%         2.85%         2.50%           Oxford Life         A-         \$20K/\$350KNQ/Q         7 yrs         Multi Select         2.85%         2.85%         2.85%         2.50%           Athene         A-         \$10K         7 yrs         Athene Max Rate 7         2.50%         2.50% / 2.65%         2.50% / 2.65%         2.50% / 2.65%         2.50% / 2.65%         2.50% / 2.65%         2.50% / 2.65%         2.50% / 2.65%         2.50% / 2.65%         2.50% / 2.65%         2.50% / 2.65%         2.50% / 2.65%         2.50% / 2.65%         2.50% / 2.65%         2.50% / 2.65%         2.50% / 2.65% / 2.65%         2.50% / 2.65% / 2.65% / 2.65% / 2.65% / 2.65%         2.50% / 2.65% / 2.65% / 2.65% / 2.65% / 2.65% / 2.65% / 2.65% / 2.65% / 2.65% / 2.65% / 2.65	18-May
Delaware Life         A-         \$5K-Q/\$10KNQ         7 yrs         Pinnacle MYGA         2.90%         2.90%         2.90%         2.50%           Guggenheim         B++         \$5K-Q/\$10KNQ         7 yrs         Preserve         2.65%<\$250K / 2.75%>250         2.65% / 2.75%         2.65% / 2.75%         2.50%           Nassau Re         B+         \$15k         7 yrs         Nassau MYAnnuity 7X***         2.85%         2.85%         2.85%         2.85%         2.50%           Oxford Life         A-         \$20K/\$350KNQ/Q         7 yrs         Multi Select         2.85%         2.85%         2.85%         2.85%         2.50%           Athene         A-         \$10K         7 yrs         Athene Max Rate 7         2.50%         2.50% / 2.65%         2.50% / 2.65%         2.50% / 2.65%         2.50% / 2.65%         2.50% / 2.65%         2.50% / 2.65%         2.50% / 2.65%         2.50% / 2.65%         2.50% / 2.65%         2.50% / 2.65%         2.50% / 2.65%         2.50% / 2.65% / 2.65%         2.50% / 2.65% / 2.65% / 2.65% / 2.65%         2.50% / 2.65	13-Mar
Guggenheim         B++         \$5K-Q/\$10KNQ         7yrs         Preserve         2.65%<\$250K / 2.75%>250         2.65% / 2.75%         2.65% / 2.75%         2.50%           Nassau Re         B+         \$15k         7 yrs         Nassau MYAnnuity 7X***         2.85%         2.85%         2.85%         2.50%           Oxford Life         A-         \$20K/\$350KNQ/Q         7 yrs         Multi Select         2.85%         2.85%         2.85%         2.50%           Athene         A-         \$10K         7 yrs         Athene Max Rate 7         2.50%<\$100K / 2.65%>100         2.50% / 2.65%         2.50%           American National         A         \$5K         7 yrs         Palladium MYG         3.60% <\$100K / 2.65%>100K         2.60% / 2.70%         2.74% / 2.84%         2.50%           The Standard         A         \$15K         7 yrs         FGA 7         2.45% <\$100K / 2.55% >\$100K         2.45% / 2.55%         2.45% / 2.55%         2.00% / 2.45% / 2.55%         2.00% / 2.45% / 2.55%         2.00% / 2.45% / 2.55%         2.00% / 2.45% / 2.55%         2.00% / 2.45% / 2.55%         2.00% / 2.45% / 2.55%         2.00% / 2.45% / 2.55%         2.00% / 2.45% / 2.55%         2.00% / 2.45% / 2.55%         2.00% / 2.45% / 2.55%         2.00% / 2.45% / 2.55%         2.00% / 2.45% / 2.55%         2.00% / 2.45% / 2.55%         2.00% / 2.45% / 2.	14-May
Nassau Re         B+         \$15k         7 yrs         Nassau MYAnnuity 7X***         2.85%         2.85%         2.85%         2.50%           Oxford Life         A-         \$20K/\$350KNQ/Q         7 yrs         Multi Select         2.85%         2.85%         2.85%         2.50%           Athene         A-         \$10K         7 yrs         Athene Max Rate 7         2.50%<\$100K / 2.65% >100         2.50% / 2.65%         2.50% / 2.65%         2.50%           American National         A         \$5K         7 yrs         Palladium MYG         3.60% <\$100K/3.70% >\$100K         2.60% / 2.65%         2.74% / 2.84%         2.50%           The Standard         A         \$15K         7 yrs         FGA 7         2.45% <\$100K/2.55% >\$100K         2.45% / 2.55%         2.45% / 2.55%         2.00% / 2.45% / 2.55% <td>27-Apr</td>	27-Apr
Oxford Life         A-         \$20K/\$350KNQ/Q         7 yrs         Multi Select         2.85%         2.85%         2.85%         2.50%           Athene         A-         \$10K         7 yrs         Athene Max Rate 7         2.50%<\$100K / 2.65% > 100         2.50% / 2.65%         2.50% / 2.65%         2.50%           American National         A         \$5K         7 yrs         Palladium MYG         3.60% <\$100K/3.70% > \$100K         2.60% / 2.70%         2.74% / 2.84%         2.50%           The Standard         A         \$15K         7 yrs         FGA 7         2.45% <\$100K/2.55% > \$100K         2.45% / 2.55%         2.45% / 2.55%         2.00%           American General         A         \$10k         7 yrs         Am. Pathway VisionMYG         2.05% <\$100K/2.35% > \$100K         2.05% / 2.35%         2.00% / 2.45%         2.00% / 2.45%         2.00% / 2.45%         2.00% / 2.45%         2.25%           Sagicor Life         A-         \$15K/Q/NQ         7 yrs         Milestone MYGA         2.00% > 15K / 2.45% > 50K         2.00% / 2.45%         2.00% / 2.45%         2.25%           American Equity         A-         \$10K         7 yrs         Guarantee 7*         1.90%         1.90%         1.90%         3.00%	1-Jun
Athene         A-         \$10K         7 yrs         Athene Max Rate 7         2.50%<\$100K / 2.65%>100         2.50% / 2.65%         2.50% / 2.65%         2.50%           American National American National American General American General American General Baggior Life         A \$15K         7 yrs         Palladium MYG         3.60% <\$100K/3.70% >\$100K         2.60% / 2.70%         2.74% / 2.84%         2.50%           American General American General American General Baggior Life         A-         \$10K         7 yrs         American MYGA         2.05% <\$100K/2.35% >\$100K         2.05% / 2.35%         2.05% / 2.35%         2.00% / 2.45%         2.00% / 2.45%         2.00% / 2.45%         2.00% / 2.45%         2.00% / 2.45%         2.25%           Milestone cont.         2.75% >100K         2.75%         2.75%         2.75%         2.25%           American Equity         A-         \$10K         7 yrs         Guarantee 7*         1.90%         1.90%         1.90%         3.00%	1-Jun
American National         A         \$5K         7 yrs         Palladium MYG         3.60% <\$100K/3.70% >\$100K         2.60% / 2.70%         2.74% / 2.84%         2.50%           The Standard         A         \$15K         7 yrs         FGA 7         2.45% <\$100K/2.55% >\$100K         2.45% / 2.55%         2.45% / 2.55%         2.00%           American General         A         \$10k         7 yrs         Am. Pathway VisionMYG         2.05% <\$100K/2.35% >\$100K         2.05% / 2.35%         2.05% / 2.35%         2.00%           Sagicor Life         A-         \$15K/Q/NQ         7 yrs         Milestone MYGA         2.00% > 15K / 2.45% > 50K         2.00% / 2.45%         2.00% / 2.45%         2.05% / 2.35%           American Equity         A-         \$10K         7 yrs         Guarantee 7*         1.90%         1.90%         1.90%         3.00%	1-Jun
The Standard         A         \$15K         7 yrs         FGA 7         2.45%<\$100K/2.55%         \$100K         2.45% / 2.55%         2.00%           American General         A         \$10k         7 yrs         Am. Pathway VisionMYG         2.05%<\$100K/2.35%	28-Feb
American General         A         \$10k         7 yrs         Am. Pathway VisionMYG         2.05%<\$100K/2.35%         \$100K         2.05% / 2.35%         2.00%           Sagicor Life         A-         \$15K/Q/NQ         7 yrs         Milestone MYGA         2.00%>15K / 2.45%>50K         2.00% / 2.45%         2.00% / 2.45%         2.25%           Milestone cont.         2.75%>100K         2.75%         2.75%         2.25%           American Equity         A-         \$10K         7 yrs         Guarantee 7*         1.90%         1.90%         1.90%         3.00%	1-Jun
Sagicor Life         A-         \$15K/Q/NQ         7 yrs         Milestone MYGA         2.00%>15K / 2.45%>50K         2.00% / 2.45%         2.00% / 2.45%         2.25%           Milestone cont.         2.75%>100K         2.75%         2.75%         2.25%           American Equity         A-         \$10K         7 yrs         Guarantee 7*         1.90%         1.90%         1.90%         3.00%	14-May
American Equity         A-         \$10K         7 yrs         Guarantee 7*         1.90%         1.90%         1.90%         1.90%         3.00%	6-Apr
American Equity         A-         \$10K         7 yrs         Guarantee 7*         1.90%         1.90%         1.90%         3.00%	1-Jun
0 1 4 650 7 0 0 1 0 1 4 650 4 600 4 600 4 650 1 500 1 5	3-Apr
Securian         A+         \$5K         7 yrs         SecureOption Choice         1.35% <\$100K/1.50% >\$100K         1.35% / 1.50%         1.35% / 1.50%         2.25%	16-May
Integrity A+ \$20K 7 yrs MultiVantage 2.10% 1.10% 1.24% 3.00%	1-Jun
Lincoln Financial A+ \$10K 7 yrs MYGuarantee Plus 1.10% <\$100K/1.15% >\$100K 1.10% / 1.15% 1.10% / 1.15% 2.50%	15-May
EquiTrust B++ \$10K 8 yrs Certainty Select 8 3.15% 3.15% 3.15% 3.00%	14-May
Oxford Life A- \$20K/\$350KNQ/Q 8 yrs Multi Select 3.10% 3.10% 3.10% 3.10%	1-Jun
Guggenheim B++ \$5K-Q/\$10KNQ 8 yrs Preserve 2.70%<\$250K / 2.80% >2.70% / 2.80% 2.70% / 2.80% 2.50%	1-Jun
Guaranty Income B++ \$2K-Q/\$5K-NQ 8 yrs Guaranty 8 2.55% 2.55% 3.00%	1-May
American National         A         \$5K         8 yrs         Palladium MYG         2.60% <\$100K / 2.70% >\$100K         2.60% / 2.70%         2.60% / 2.70%         2.50%	1-Jun
Liberty Bankers B++ \$10K 9 yrs Bankers Elite 3.05% 3.05% 3.05% 2.75%	14-May
Guggenheim B++ \$5K-Q/\$10KNQ 9 yrs Preserve 2.80%<\$250K / 2.90%>250 2.80% / 2.90% 2.80% / 2.90% 2.50%	1-Jun
Oxford Life A- \$20K/\$350KNQ/Q 9 yrs Multi Select 3.00% 3.00% 3.00% 2.75%	1-Jun
American National A \$5K 9 yrs Palladium MYG 4.45% <\$100K / 4.55% >\$100K 2.45% / 2.55% 2.67% / 2.77% 2.50%	1-Jun
Securian         A+         \$5K         9 yrs         SecureOption Choice         1.50% <\$100K / 1.65% >\$100K         1.50% / 1.65%         1.50% / 1.65%         2.25%	16-May
Atlantc Coast Life B++ \$5K 10 yrs Safe Harbor^^** 4.75% 3.75% 3.31% 2.65%	25-May
Atlantc Coast Life B++ \$5K 10 yrs Safe Haven**^ 4.20% 3.20% 3.30% 2.65%	25-May
Sentinel B++ \$2.5K 10 yrs Personal Choice 10**** 3.30% 3.30% 3.30% 2.75%	20-Apr
EquiTrust B++ \$10K 10 yrs Certainty Select 10 3.30% 3.30% 3.30% 3.00%	14-May
Oceanview         A-         \$10k         10 yrs         Harbourview MYGA         3.15%         3.15%         3.15%         3.00%	1-May
Delaware Life A- \$5K-Q/\$10KNQ 10 yrs Pinnacle MYGA 3.05% 3.05% 3.05% 3.00%	27-Apr
Guggenheim B++ \$5K-Q/\$10KNQ 10 yrs Preserve 2.90%<\$250K / 3.00%>250 2.90% / 3.00% 2.90% / 3.00% 3.00%	1-Jun
Oxford Life A- \$20K/\$350KNQ/Q 10 yrs Multi Select 3.05% 3.05% 3.05% 3.00%	1-Jun
American National A \$5K 10 yrs Palladium MYG 3.60% <\$100K/ 3.70% >\$100K 2.60% / 2.70% 2.70% / 2.80% 2.50%	1-Jun
The Standard A \$15K 10 yrs FGA 10 2.10%<\$100K/2.20% >\$100K 2.10% / 2.20% 2.10% / 2.20% 3.00%	
Integrity Life A+ \$20K 10 yrs MultiVantage 2.10% 1.10% 1.20% 3.50%	14-May
Lincoln Financial A+ \$10K 10 yrs MYGuarantee Plus 1.20% <\$100K/1.25% >\$100K 1.20% / 1.25% 1.20% / 1.25% 2.50%	14-May 1-Jun

Black - No Rate Change Red - Rate Decrease Green - Rate Increase

\*\*\*Decrease in rate if Free Withdrawal Rider is attached. Commission reflects e-app only

Rates are subject to change at any time.

This spreadsheet is to be used as a reference only.

Refer to carrier product information for specific details.

For internal use only.

<sup>\*\*^</sup> Compound Interest

<sup>^\*\*</sup> Simple Interest Compound

<sup>\*\*\*</sup> CA has different rates-please contact your SMD marketer.

<sup>\*</sup>Rates and Commissions in some states are .50% less: check with your marketer (MVA)

<sup>\*\*\*\*</sup>Florida and MN have different rates - please contact your marketer

<sup>^^^</sup>Escalading Rates

<sup>^^^</sup>CA and FL have different rates-please contact your marketer